

## MANUFACTURER IMPLEMENTS NEW IT TECHNOLOGY

**ABOUT LAKE CITY INDUSTRIES INC.** Lake City industries, located in Lake City, PA, is a contract manufacturer of precision fabricated, sheet metal. The company was founded in 1971 and currently employs 25 people.

**THE CHALLENGE.** Lake City Industries was using a proprietary custom designed business management application to drive operations. This system had multiple data silos housed in multiple computers that did not communicate with each other. The existing software had limited analysis tools which required multiple paper reports to be generated and manual consolidation to meet customer requirements. Additionally, aging network hardware failures caused delays and loss of critical data. Realizing that this was an inefficient process, Lake City Industries contacted the Northwest Pennsylvania Industrial Resource Center (NWIRC), a NIST MEP network affiliate, for help.

**MEP CENTER'S ROLE.** NWIRC determined that it could best augment the company's operations by utilizing an integrated IT platform. The project scope included the acquisition of a new network server and ERP software supported by the NWIRC broad band digital intensity marketing program. This solution addresses deficiencies in the current infrastructure areas of network performance and security and positioned the company for future IT expansion and functionality. Phase 1 of the ERP system implementation was accomplished and the company has made significant investment to be able to track and provide accurate real time information through process dashboards accessible by all personnel, which was not possible before.

"The work done by the Northwest Pennsylvania Industrial Resource Center has always helped to solidify our future growth. This is our third project."

-James Scheider, President

## RESULTS



Retained sales of **\$50,000**



Improved process flow contributing to retained sales



**2** new/retained jobs



Cost savings of **\$25,000**



Investment of **\$65,000** in plant and equipment

## CONTACT US



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